Specrum Connection from the desk of: Dave Smalley

Time

I shared with you that my family saved up to buy a stop watch to time me when I was swimming. I think I also mentioned that the treasured item was dropped and chipped the day we bought it, which made it all the more valuable to me now. I still have that watch. The string to keep it around your wrist is one of my dad's shoestrings, the same shoestrings he used to keep his glasses on. I keep the watch in my desk and get it out from time to time. It's feel in my hands brings back memories of races won, and races lost. I can see faces of kids and families from oh so long ago. It is about as close to time travel as I can imagine.

The irony of what I was trying to accomplish with that watch is not lost on me. You see, the whole point of a stop watch is to complete your race faster, with less ticks off the clock than you did before. One is always trying to achieve less time. But now in my life, when I hold that over 50 year old watch, I think about how I can get more time, get more ticks on the clock. How can I better spend quality time with those I love? The seconds counted big time back in the day on that watch. The seconds count even more today.

A couple close to us was having a pretty good spat. Neither was willing to invite the other to a compromise, not to mention a reconciliation. No, they dug their heels in and would not waver. This went on for some time. I asked one of them, "Do you guys ever talk about how you wish you would have found each other earlier?" With a bit of bitterness in their voice they answered, "Well, yes, we both have said that before, as we came together later in life." I looked at their faces as it slowly dawned on them what was being wasted. Their time together started later, and here they were wasting time that could be happily spent laughing and sharing.

The fact is that the issue at hand was past. Unfortunate mistakes, but past. In front of them was their future, and time is ticking. They did indeed put their differences aside and renewed their commitment to each other and to forever. I like it when things work out that way.

Yep, time. It moves on without fail, without hesitation. We are along for the ride and have the ability to make the most of every minute or waste them. I learned the value of time in the pool; I really learned the value of time in life. Our relationships deserve our attention to quality time. Our careers deserve our dedication to fulfilling our potential every minute of every day. While time may seem like it is flying or crawling, it is certainly fleeting. It is the most perishable thing on Earth. We cannot ever get time back.

Let's make a deal with ourselves, to give every minute the energy and commitment it deserves. Let's all work to cheer each other on in this endeavor, and to hold each other accountable for our initiative here. What do we have to lose? Not a darn thing. What do we have to gain? Precious time, experiences, memories, and victories. That sounds like something I want. How about you?

With Peace and Grace, Happy April!

Dave



from the desk of:

Melanie Smalley

Do you have a closed mind?

Closed Mind

Curious Mind

I'm never going to be good at this.

It's not possible.

What's done is done.

I can't change who I am.

Failure means it's over.

Asking for help shows weakness.

They're better than me. so why try?

Find this valuable? Follow me, Justin Wright, for more. Linkedin.com/in/jwmba

Have you got a closed mind, or an open mind? Sort of thought provoking and soul-searching. Maybe we don't even want to go there...but think of the benefits.

- Open-minded people can see both sides of the issue and are willing to consider new ideas.
- Open-minded thinking allows one to be flexible and adaptable.
- Open-mindedness leads to creativity and problem solving.

How can we, as professionals, be more open-minded in our day-to-day relationships? It does require hard work and lots of patience. Being open-minded means to think of others, what shared goals that we have and how we can be flexible together. Being open-minded sometimes means taking a leap of faith!

"One mistake people repeatedly make is focusing on proving themselves right, instead of focusing on achieving the best outcome." – Shane Parrish

Oh, I never try to prove myself right, ever...just ask my husband \odot If there is one thing I have learned when attempting to prove myself right, it is 100% ego driven; I'm trying to protect that ever loving ego instead of trying to get to the best possible outcome. Maybe it's human nature to not give up on a strong point of view or set of beliefs...otherwise called stubbornness. More often than not, after a little time and a little reflection, an open mind prevails and who knew an open mind sure is easier to get along with than the alternative!

Here are four ways to tell the difference between closed and openminded people (from writer David Timis)...

- Challenging ideas. Closed-minded people don't appreciate or want their ideas challenged; open-minded people are more curious about why there is a disagreement in the first place.
- Understanding. Closed-minded people focus more on being understood than on understanding others; open-minded people feel compelled to see things through the eyes of others.
- Shutting out. Closed-minded people block others from talking; open-minded people are more interested in listening.
- Humble. Closed-minded people lack humility; open-minded people accept and understand there is always the possibility they might be wrong.

As we continue to be disrupters in our craft, let us remember that creativity and curiosity shape what might be just around the corner. Have the conversation, listen to others, attitude and gratitude go along way to collective success. May you have an open mind and be an open mind!

In HEART, SERVICE, LEADERSHIP, INTEGRITY, INNOVATION.

Love, Mel









What Whisk Who















































milestones

- L	
Derek Mills	4/1/2010
Aisha Forde	4/1/2017
Jozlynn Summers	4/3/2018
Claudio Atilano	4/4/2006
Carlos Ambrocio Adame	4/11/2023
Jeffrey Davis-Towle	4/11/2009
Hailey Rodriguez	4/13/2022
Rafael Contreras	4/14/2007
Aja Edwards	4/22/2022
Taylor Vick	4/30/2022

birthdays

John Ferreras	4/2
William Knockenhauer	4/3
Aaron Wilkinson	4/4
Jeffrey Davis-Towle	4/8
Jeremy Price	4/10
Kenneth Raymond Jr	4/11
Paige Johnston	4/16
Jessica Kravtsov	4/17
Nicholas Rogers	4/20
Tierell Dilligard	4/20
Arlet Guevara	4/27
Jill Nennig	4/28
Victor Sanchez	4/28



Happy St. Patty's Day, Dave! Just wanted to thank you again for sending Manny down with the POS for the event here in Colorado. Manny is an awesome young man and you should be proud, as I am sure you are, of how he represents you and your company. He was a Godsend and I would highly recommend him to any project and I hope I get a chance to work with him again!!

You always have such quality people in your company, your HR team and your training team have got to be the best on the planet.

Hope all is well your way and keep taking great care of Manny, he's a keeper!

Best always, Jim

2024	Fuents Sun Antonio, 1X
2024	Even & Son Antonio, X

Valero Texas Open April 1 - 7 Phoenix. AZ April 5 - 7 March Madness Music Festival April 5 - 7 Tortuga Music Festival Ft Lauderdale, FL Dreamville Music Festival Raleigh, NC April 6 - 7 April 6' - May 5 Cirque du Soleil -Bazzar Hartford, CT April 12 - 14 Waterway Arts Festival The Woodlands, TX April 15 - 21 Invited Celebrity Classic Irving, TX Cirque du Soleil - Kooza April 18 - May 26 San Jose, CA High Water Music Festival Charleston, SC April 20 - 21 April 17 - 21 Chevron LPGA Championship The Woodlands, TX Sugarland Arts Festival Sugarland, TX April 27 - 28 The Woodlands, TX April 29 - May 5 Insperity Invitational May 3 - 5 Shaky Knees Music Festival Atlanta, GA May 3 - 5 Sol Blume Sacramento, CA May 3 - 5 Riverbeat Festival Memphis, TN May 4 - 5 Sweet Beats Music Festival Sugarland, TX May 10 - 12 Big As Texas Music Festival Conroe, TX Sugarland, TX May 11 - 12 Sugar Land Jazz Festival Smoke Slam Memphis, TN May 16 - 18 Cirque du Soleil - Bazzar Minneapolis, MN May 18 - June 16 May 24 - 25 Ubbi Dubbi Fort Worth, TX May 24 - 25 Widespread Panic Memphis, TN May 20 - 26 Charles Schwab Challenge Fort Worth, TX Railbird Music Festival Lexington, KY June 1 - 2 So What?! Fort Worth, TX June 1 - 2 June 3 - 9 American Family Insurance Championship Madison, WI Governor's Ball Music Festival June 7 - 9 New York, NY June 13 - 16 Bonnaroo Music Festival Manchester, TN June 20 - 22 Country Jam Grand Junction, CO John Deere Classic Moline, IL July 1 - 7 The Woodlands, TX Red, Hot, and Blue July 4 Red, White, and Boom Sugarland, TX July 4 Freedom Over Texas Houston, TX July 4 American Century Championship July 8 - 14 Stateline, NV July 19 - 20 Minnesota Yacht Club St Paul, MN **Faster Horses** July 19 - 21 Detroit, MI Fairwell Festival Redmond, OR July 19 - 21 WE Fest Detroit Lakes, MN August 1 - 3 Hinterland St Charles, IA August 2 - 4 Watershed August 2 - 4 George, WA **Shaw Charity Classic** Calgary, Alberta, CAN August 12 - 18 August 19 - 25 BMW Championship Castle Rock, CO September 13 - 15 Sea Hear Now Festival Asbury Park, NJ Life is Beautiful Music Festival Las Vegas, NV **TBD** September 21 - 22 Iron Blossom Richmond, VA Pilgrimage Music Festival Franklin, TN September 28 - 29 Huntsville Huntsville, AL September 28 - 29 Oceans Calling Music Festival September 27 - 29 Ocean City, MD September 30 - October 6 Sanderson Farms Jackson, MS Jacksonville, FL September 30 - October 6 Constellation Furyk & Friends October 4 - 6 Mempho Fest Memphis, TN **Austin City Limits** October 4 - 6 Austin, TX October 11 - 12 Riverfront Revival Charleston, SC Bayou City Arts Festival Houston, TX **TBD Austin City Limits** October 11 - 13 Austin, TX October 26 - 27 Freaky Deaky Austin, TX November 11 - 17 The Annika Driven Belleair, FL Lighting of the Doves The Woodlands, TX November 18 December 30 - 31 Lights All Night Music Festival Dallas, TX

SPECTRUM CONNECTION IS A PUBLICATION OF:



Spectrum Head Quarters: 27328 Spectrum Way | Conroe, TX 77385 Phone | 281-363-0900

Mailing Address: PO Box 7130 | The Woodlands, TX 77387

www.spectrumconcessions.com

Golf Catering & Concessions Cirque Du Soleil Spectrum Catering					
Dave Smalley - Founder & Chief Executive Officer	713-897-8240	dsmalley@spectrumfcs.com			
Melanie Smalley - President	713-897-8239	melsmalley@spectrumfcs.com			
Componente Handamantone					
Corporate Headquarters Kari Johnston - People Department Director	713-897-8260	kjohnston@spectrumfcs.com			
Anna Mitka - Payroll	713-897-8265	amitka@spectrumfcs.com			
Jozlynn Summers - Front Desk Receptionist	713-897-8275	jsummers@spectrumfcs.com			
Wicked Whisk Catering					
Mike Stapleton - Vice President of Catering	713-897-8255	mstapleton@spectrumfcs.com			
Amy Matthis - Catering Director	832-370-2628	amatthis@spectrumfcs.com			
Music Festival Division					
Maverick Smalley - Vice President	713-897-8233	msmalley@spectrumfcs.com			
Tyler Fredricksen - Operations Director	713-897-8266	tfredricksen@spectrumfcs.com			
Morgan Greer - Director of Retail Sales	713-897-8244	mgreer@spectrumfcs.com			
Golf Division Staffing Vendors					
Missie Martinez - VP Golf + Administration	713-897-8232	mmartinez@spectrumfcs.com			
Sharon Fitzpatrick - Volunteer Coordinator	713-897-8234	sfitzpatrick@spectrumfcs.com			
Artist & Tour Catering					
Shelley Gatchell - Vice President	713-897-8245	sgatchell@spectrumfcs.com			
		5 61			
Stadium Division Ice Rink Management					
Jim Smalley - Manager	713-897-8262	jsmalley@spectrumfcs.com			
Theetre Division					
Theatre Division Jason Reed - Vice President	617-692-0011	jreed@spectrumfcs.com			
Suson Reed Vice Freshaent	017 032 0011	jreed@speetrumes.com			
Warehouse Rentals					
Ruben Garcia - Operations Manager	713-897-8242	rgarcia@spectrumfcs.com			
Frank Norgan - Warehouse Manager	713-897-8268	frank.norgan@spectrumfcs.com			

Accounting

Derek Mills - Chief Financial Officer	713-897-8257	dmills@spectrumfcs.com
Tina Smalley - Corporate Controller	281-466-3604	tyoung@spectrumfcs.com
Kim Smidlein - Accounts Payable	713-897-8254	ksmidlein@spectrumfcs.com